



**Baba Food Processing
(India) Ltd.**

**Progress &
Update
Presentation**



Safe Harbor



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Key Updates for 10M FY24



Operational Performance

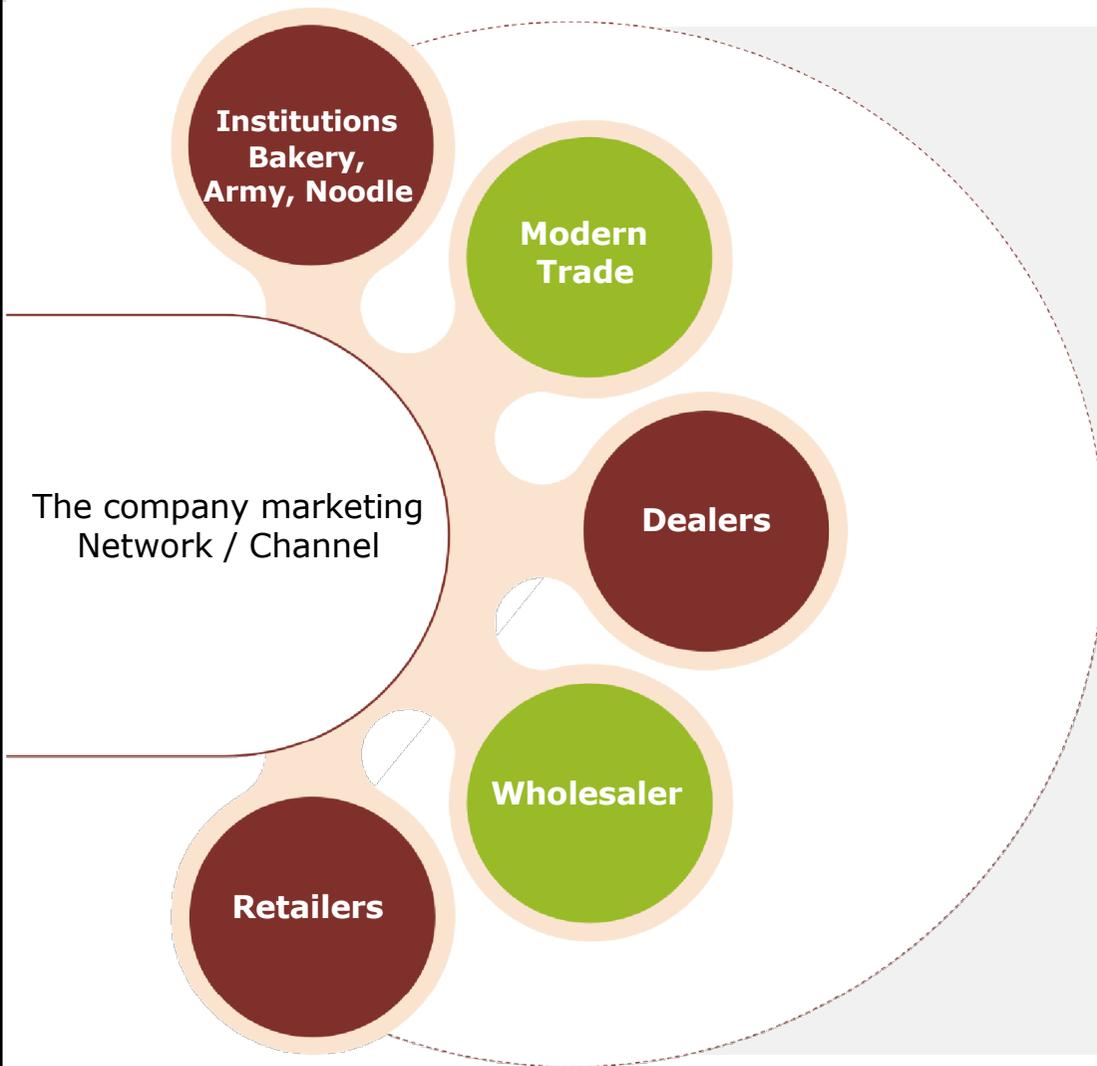


- Company has recorded Sales till January' 24 of FY24 **Rs. 152.93 cr**
- Capacity Utilisation till January'24 of FY 24 **80.48% based on monthly capacity with plant efficiency at 90.88%**
- Company brand "Singham" has been registered with Central Command Defense – Eastern Zone and Whole Wheat Atta is supplied in Jharkhand, Bihar, Odissa under the same through 3rd party bidder. Further our Brand "Bhajan" is applied for registration under Central Command Defense for all units in India.
- Company has also extended its market base in Andhra Pradesh
- Company is also manufacturing "Bharat Atta" for Government of India and marketing the same in Rural Areas of Jharkhand under our company name. This will help in company branding in those areas.

Updates



- Company is implementing FSSC 22000, HACAP, BRC which will be completed by end of the FY 24.
- **Capex for expansion in Jharkhand Unit incurred till 10M FY24: Rs. 1.34 cr** resulting in enhanced product portfolio.
- **Capex for Green Field Expansion under Subsidiary Unit at Patna till 10M FY24 : Rs. 13.11 cr** resulting in capacity enhancement of group.
- Ranchi unit is under process of registration with Britannia Industries Ltd. for supply of Refine flour.



Sales Pointers

- No of Consumer Packs sold in 10 months FY24 is **78.3 lakhs** which has directly been consumed by the consumers under company's Brands ("Panchakanya", "Bhajan")
- **72%** of whole wheat atta sales and **71%** of Suji sales and **36%** of overall main finished products sales are in consumer pack.
- **37%** sales through Retailers, **20%** through Dealers & Distributors Network, **12%** to Institutions and **4%** through Modern Trade.
- 703 MT of Whole Wheat Atta valued at Rs. 2.19 cr sold to Central Command of Defense for Bihar, Jharkhand, Odissa through 3rd party bidder.

Business Updates : Greenfield Expansion Bihar Project



**Capex Incurred
till Jan 31, 24
Rs.13.11 cr**

**Capex Pending
Rs.49.28 cr**
(major expenditure to
be incurred by sep, 24)

**Total
Capex
Rs.62.39 Cr**

**Capacity
Flour – 300TPD
Atta – 50 TPD**

- The business will be setup under the wholly owned subsidiary – Panchakanya Foods Pvt. Ltd.
- To setup a Greenfield Ultra-modern Fully Automatic Plant for a Refine Flour & Whole Wheat Chakki Atta at Sikandarpur, Dist. Patna, Bihar
- Project 1st Stage approval from State Investment Promotion Board (SIPB), Government of Bihar has already been received. Financial Clearance by SIPB is under process
- Land admeasuring 2,17,000 sq. ft. has been allotted, the possession has already been taken, complete payment has been made to Bihar Industrial Area Development Authority. The lease agreement is under process.
- The construction Work has started and is progressing as per estimated timeline
- Refine Flour Mill machinery for 300 TPD Project has been finalised and ordered to Buhler India & Buhler Switzerland
- We are exploring to set up Solar Power of around 600KVA+ on asset-light model
- Project has been tied up with Axis Bank Ltd for total sanctioned loan amount of Rs. 42.78 cr

Business Updates : Expansion Jharkhand Project



- To setup a Besan and Sattu Project at Company's existing unit at Bandheya, Nagri, Ranchi, Jharkhand under brand name of Panchakanya
- Land 44500 sq. ft. has been acquired adjoining the existing plant and Civil work drawings are under process.
- Total Capex incurred till date is Rs. 1.34 Cr.
- Further company is planning to put Millet processing unit too at same unit and technical research work is under process.
- 25% Capital subsidy under Jharkhand MSME Policy 2023 is applicable under the above project and company is working on it to file the application at earliest.

Thank You



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